

### Major Course Requirements

*A minimum of 67 hours (34 upper-division hours)*

► **Required Core Courses (67-70 hours):**

ACCT 121	Financial Accounting I	3
ACCT 122	Financial Accounting II	4
ACCT 123	Managerial Accounting	3
ACCT 391	Accounting Systems/Small Businesses	2
BUAD 279	Business Comm/Data Presentation	3
BUAD 325	Business Law I	3
BUAD 326	Business Law II	3
BUAD 490	Seminar in Business I	1
ECON 261	Macroeconomics	4
ECON 265	Microeconomics	4
FIN 341	Finance	5
MGMT 361	Management	4
MGMT 465	Organizational Behavior	3
MGMT 491	Strategic Management	3
MKTG 351	Marketing	4
OFAD 111	Personal/Beginning Keyboarding	0-2*
STAT 222	Introduction to Statistics	4
STAT 322	Statistical Methods	3

*At least 3 hours from the following:* 3\*\*

ACCT 307	Government and Nonprofit Accounting (3)	
ACCT 311	Intermediate Accounting (3)	
ACCT 321	Cost Accounting I (3)	
ACCT 341	Individual Taxation (4)	

*At least one of the following courses:* 4-5

MATH 106	College Algebra (4)	
MATH 130	Precalculus (5)	
MATH 131	Calculus I (4)	

*At least three courses and 4 hours from the following:* 4

INFS 144	PC Operating Systems (1)	
INFS 148	PC Spreadsheets (1)	
INFS 149	PC Databases (1)	
OFAD 201	PC Word Processing (2)	

**Recommended Supporting Courses:**

BUAD 118	Personal Money Management (3)
BUAD 223	Personal Law (2)

### Student Learning Outcomes

**Students can:**

- Identify, analyze, and assess problems and opportunities facing organizations.
- Evaluate the financial health of an organization by analyzing the financial statements.
- Identify and respond to legal and ethical situations in a reasoned manner.
- Explain economic issues and how they affect the country, organizations, and individuals.
- Evaluate foreign cultures in a non-ethnocentric manner.
- Communicate effectively and professionally through reports, presentations, writing, speaking, listening and electronic media.

### Occupational Information

**What can I do with this major?**

Combining the B.A. program in Business with a Modern Languages degree provides many opportunities in the exciting and dynamic field of international business. In addition, considerable flexibility in the college program is available because of the fewer business courses required. Students often begin their career in the following:

- 1) Accounting.
- 2) A management training program.
- 3) Graduate schools of international business, law, medicine, or dentistry.

**Additional Education Required?**

Many organizations require a bachelor's degree for potential employees. Managers will generally find that the knowledge and perspectives gained in earning a master's and/or doctoral degree enhance their competitive position considerably. To reach the highest ranks in college and university environments, a doctorate is essential.

**Job Outlook**

Graduates with this degree have been exposed to a wide array of business concepts, creating the flexibility to use this general knowledge to work in various areas within an organization. This degree is ideal to enhance graduate programs with an International focus.

The employment opportunity for business majors is expected to continue increasing in the next several years. Beginning salaries range between \$35,000 to \$55,000.

\* This requirement may be met by completion of course or satisfactory performance on departmental waiver examination. The waiver option is available only to students with fewer than 75 credit hours or to transfer students if taken within their first year at Pacific Union College.

\*\* Courses used to fulfill requirements in these sections may not also fulfill requirements in another emphasis or business program.

**General Education Requirements**

To view general education requirements for this major, please refer to page A-02, Summary of General Education Requirements: B.A. degree.

The B.A. degree in Business Administration does not require a specialization within business, but it has a foreign language requirement.

**How to Construct Your Own Program**

1. Counsel with your advisor.
2. Consider your aptitudes, interests, and available courses.
3. Schedule major courses and cognates first.
4. Fill the rest of your schedule with G.E. requirements.
5. For the freshman year include English, Religion, and PE courses. Also include Basic Algebra I+II unless waived by previous work.

**What the Degree Includes**

- A total of 192 quarter hours including:
1. A minimum of 60 upper division hours.
  2. General Education requirements.
  3. Major requirements.
  4. Minimum 2.0 GPA, overall and major.

**For More Information**

Business Administration and Economics Department  
 Pacific Union College  
 One Angwin Avenue  
 Angwin, CA 94508  
 (707) 965-6238

Website: [www.puc.edu/business-administration-economics](http://www.puc.edu/business-administration-economics)

The U.S. Occupational Outlook Handbook provides helpful occupational information.

**Sample Four-Year Program**

It is not likely that these courses can always be taken in the order given. Your advisor will help you design a personalized program of studies.

<b>First Year</b>	<b>F</b>	<b>W</b>	<b>S</b>
Accounting Principles	3	4	3
Math Course (MATH 106 or 130 or 131)	4	-	-
College English	4	4	-
Religion	-	3	-
Exercise Science	-	-	1
Business Technology	-	2	1
Personal Law	-	-	2
Personal Money Management	3	-	-
General Education/Electives	2	3	9
Keyboarding*	-	-	-
	<b>16</b>	<b>16</b>	<b>16</b>

<b>Second Year</b>	<b>F</b>	<b>W</b>	<b>S</b>
Macroeconomics	4	-	-
Microeconomics	-	4	-
Business Comm/Data Presentation	-	-	3
Introduction to Statistics	4	-	-
Statistical Methods	-	3	-
Marketing	-	-	4
Business Technology	1	-	-
Religion	3	-	3
Exercise Science	1	-	-
General Education/Electives	3	9	6
	<b>16</b>	<b>16</b>	<b>16</b>

<b>Third Year</b>	<b>F</b>	<b>W</b>	<b>S</b>
Finance	5	-	-
Management	-	-	4
Major Courses/Gen Ed/Electives	11	16	12
	<b>16</b>	<b>16</b>	<b>16</b>

<b>Fourth Year</b>	<b>F</b>	<b>W</b>	<b>S</b>
Seminar in Business	1	-	-
Organizational Behavior	-	3	-
Strategic Management	-	-	3
Major Courses/Gen Ed/Electives	15	13	13
	<b>16</b>	<b>16</b>	<b>16</b>

\* Personal/Beg. Keyboarding required if typing speed is less than 40 WPM.